



Junior Achievement[®]
of New York

ANNUAL REPORT 2018/2019

Inspiring Tomorrows™



WELCOME TO JA NEW YORK



COVER PHOTO: Two of the nearly 4,000 High School Heroes who are trained to teach JA curriculum to elementary students, serving as inspiring role models to younger students in their communities.



ABOUT US

JUNIOR ACHIEVEMENT OF NEW YORK is the local affiliate of Junior Achievement USA, the nation's largest organization dedicated to giving young people the knowledge and skills they need to shape their economic futures by making smart academic and economic choices. We recruit, train, and mobilize more than 7,600 corporate, community, and student volunteers to provide relevant, hands-on experiences that give students knowledge and skills in financial literacy, work readiness, and entrepreneurship. Today, JA New York delivers this vital education to more than 100,000 students each year in more than 330 New York City, Long Island, and Lower Hudson Valley schools.



DEAR FRIENDS AND SUPPORTERS,

It is our great privilege to share with you this report on our accomplishments for the 2018-2019 fiscal and academic year.

We are pleased to report that Junior Achievement of New York increased its reach by more than 11% this past year, serving over 100,000 K-12 students across New York City, Long Island, and the Lower Hudson Valley. Students from all walks of life in 330 schools and community programs received relevant, real-world experiences, empowering them to unlock their potential and build a thriving future.

When young people understand how money, careers, and business ownership work, they are poised to make intelligent decisions that will pave the way for their success in the years to come. Thanks to a dedicated team of more than 7,600 corporate, community, and student volunteers, students gain a sense of agency, purpose, and the belief that they can change their lives and the world for the better.

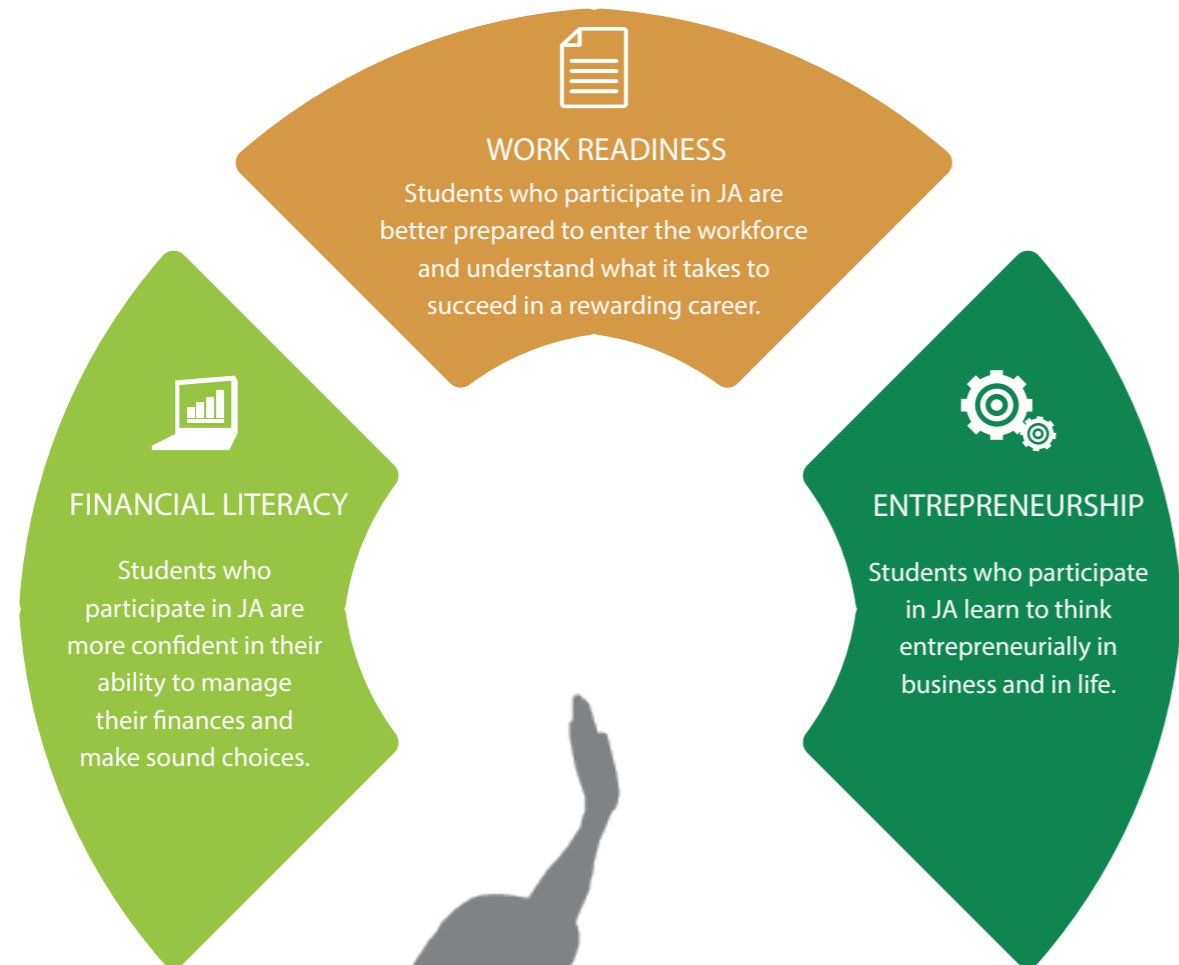
Equipping young people with the skills they will need to succeed in life also creates a vital talent pipeline of financially literate and entrepreneurial young people ready to engage in the careers and challenges of tomorrow. JA alumni are better positioned to realize their personal and financial goals, as well as the benefits of contributing to society as productive and engaged citizens.

We hope that this impact report will demonstrate the many benefits of the Junior Achievement model. From teachers and students, to business and the economy as a whole, everyone wins when Junior Achievement is part of the equation.

JOSEPH PERI
President & CEO, JA New York

KEITH PINNIGER
Board Chair, JA New York

PATHWAYS TO SUCCESS



BY THE NUMBERS

100,000+

Student
Lives Changed

7,600

Volunteers
Engaged

330

Schools
Reached

527,000

Educational
Contact Hours

4,400

Classes Served





OUR PROGRAMS

Through a variety of channels, Junior Achievement programs show students how money, careers, and business ownership work with the help of volunteer role models from the community. These programs empower them to be productive and contributing stakeholders in their own communities; inspire them to become job creators, innovators, and problem solvers; and prepare them to make informed career and life choices.

CLASSROOM LEARNING



JA in a Day, our signature method of program delivery for K-8 students, engages volunteers who spend an entire school day at a nearby elementary or middle school, leading lessons and workshops that give students the chance to practice making real-life adult decisions. In 2018-2019, over 3,000 JA in a Day classes were taught, reaching over 70,600 students. On March 21, 2019, several members of the JA New York Board of Directors and their colleagues taught a special JA in a Day at PS 41 Gun Hill Road in the Bronx. Together, they reached almost 400 K-2 students. Corporate partners that were represented include: BNY Mellon, Crown Castle, Deloitte, FedEx Express, KKR, MetLife, Santander, Sterling National Bank, Univision, and Wells Fargo.

JOB SHADOW



The JA Job Shadow consists of middle or high school students spending time on-site at a host company, learning about the company and its industry, while also working in small groups with volunteer mentors on interview skills, resume writing, case studies, and more. Companies including Citi, Delta Air Lines, PepsiCo, PwC, The Walt Disney Company, and Voya Financial host annual Job Shadows that expose students to real-world opportunities and open their eyes to the skills that different jobs require. In 2018-2019, almost 3,000 students attended over 140 JA Shadows.

CAPSTONE



Middle and high school students have the opportunity to participate in a variety of deep-dive programs that immerse them in JA concepts ranging from managing money and starting a business to teaching elementary school students, and all the transferable skills in between. Each year, JA hosts Finance Park, Business Plan Competition, and High School Heroes events that are designed to empower students to develop the tools they need for life after high school with the help of dedicated mentors from companies across the New York region, including AIG, Edelman, EY, and more. In 2018-2019, almost 13,000 students participated in one of JA's capstone programs. Special thank you to our corporate supporters who make the capstone programs a success: Assurant, Capital One, CIT Group, Delta Air Lines, FedEx, ICE NYSE Foundation, G.C. Andersen Partners LLC, Goldman Sachs, National Grid, and Voya Financial.

LEARNING INITIATIVES

In addition to JA's in-classroom, at-workplace, and capstone programs, JA New York has implemented several new learning initiatives that provide students with even more opportunities to dive deep into the real world and gain a better understanding of life after high school.



ALTERNATIVE SPRING BREAK

College students from universities including Florida International University and West Chester University of Pennsylvania self-fund an "Alternative Spring Break" trip to New York, where they spend a week teaching JA. This program offers the unique opportunity for students from other communities to raise money for their direct service and ultimately provide a fresh perspective to New York City students.



JA LEADERSHIP ACADEMY

The JA Leadership Academy is a month-long immersive experience that introduces high school seniors to the teaching profession, cultivates leadership and public-speaking skills, and promotes civic engagement. While participating in JA programs including High School Heroes, Job Shadows, and career workshops, students both serve their local community and grow into empowered young professionals.



JA DAY IN ALBANY

In conjunction with JA New York's efforts to engage the public sector in its mission, a group of students were chosen to represent JA in Albany on March 19, 2019. Students had the opportunity to speak with elected officials from their districts about the value of JA programs. Officials who dedicated part of their day to JA students included: Assembly Members Clyde Vanel, Michael Cusick, Michael DenDekker, Michaelle Solages, Ellen Jaffee, Joe DeStefano, Charles Fall, Michael Benedetto, and Senator Kevin Parker. Special thanks to Assembly Speaker Carl Heastie for his support of JA.



HOW IT HAPPENS

JA New York is able to provide its immersive, impactful programs thanks to myriad fundraising channels and supporters. It is through special events, corporate and foundation grants, public sector funding, and individual giving that JA can provide over 100,000 students with the skills they need to become the next generation of leaders.



SPECIAL EVENTS

Special events makes up nearly half of JA New York's annual revenue. From the annual Leadership Awards Gala and Golf Outings to Casino Nights and every Bowl-A-Thon in between, special events are a tremendous source of support for JA's programming.



GRANTS

Funding partnerships with corporations, foundations, and public sector entities are responsible for more than 40% of JA New York's revenue. Thanks to the commitment of our corporate and foundation partners, these investments fuel our growth each year.



INDIVIDUAL GIVING

Individual giving and gifts in-kind are also a vital source of revenue. JA New York is increasingly expanding its individual donor base through marketing campaigns, social media donations, and online auctions.

EVENT HIGHLIGHTS

2018 LEADERSHIP AWARDS GALA

On Tuesday, November 6, 2018, Junior Achievement of New York was thrilled to honor three outstanding champions at the annual Leadership Awards Gala. Rodney O. Martin, Chairman and CEO, Voya Financial, was honored with the 2018 Leadership Award, and Scott Gerber, CEO, The Community Company and Founder, Young Entrepreneur Council, was presented with the inaugural EY Young Innovators Award. The 2018 Student of the Year Award was also presented to Josue Quintero, a senior at Brooklyn Preparatory High School. This signature fundraising event raised over \$713,000 to benefit the students of JA New York.



PWC



AMERICAN EXPRESS



GOLDMAN SACHS

BOWL-A-THONS

Annual Bowl-A-Thons raise a significant portion of special events fundraising for JA New York. Each year 30-40 Bowl-A-Thons raise over \$1.5 million to fund JA's programming across NYC, Long Island, and the Lower Hudson Valley. Corporate partners raise funds and awareness through peer-to-peer campaigns and celebrate their success with an evening of bowling and camaraderie.



GOLFING WITH JA NEW YORK

JA New York was proud to host two golf outings in the 2018-2019 fiscal year. Taking place at the esteemed Westchester Country Club and Leewood Golf Club, these events raised almost \$300,000 combined.

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Junior Achievement
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Partner
Winston & Strawn LLP

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Pitney Bowes

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AIG

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Corporate Responsibility
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Voya Financial;
President
Voya Foundation

Sean Houston
Managing Director
BlackRock

Chuck Imhof
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Edelman

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Wells Fargo & Co.

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Director, Corporate Affairs
PayPal

Amy Springsteel
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Responsibility
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Operations
National Grid

**Board List as of
December 31, 2019*

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Northeast Leader
Virtas Partners

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Sterling National Bank

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President & CEO
Amora LLC

Marie Gallagher*
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PepsiCo, Inc.

Christopher Levendos
Vice President
Crown Castle

Joseph McCoy
Region Manager Commercial
Lending, SVP
People's United Bank

Stephen Moroney
SVP, Regional Manager
TD Bank

Richard Schnapper
SVP
Capital One Bank

Spencer Schwartz
Chief Financial Officer
Atlas Air Worldwide

* Serves dual role on Advisory Board and JA New York Board of Directors

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Vincent Calabrese
Managing Director
KPMG

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Community Development
BNB Bank

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Banking Network
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Long Island District Manager
Wells Fargo

Julie Manteria
Marketing Director
UHY Advisors

Patrick McGinness
Partner
PwC LLP

Lee Peretz
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Manager
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Brian Scheidel
Regional VP, Commercial
Lending
TD Bank

AnnaMarie Signoretti
Vice President, Relationship
Sales Manager
Valley Bank

Chivonne Williams
Senior Manager
EY LLP

WHAT THEY SAY ABOUT US

“ JA has provided my students with an enriched insight into the financial, banking, and business world that they have only begun to experience but will encounter as they get older and choose their careers. ”

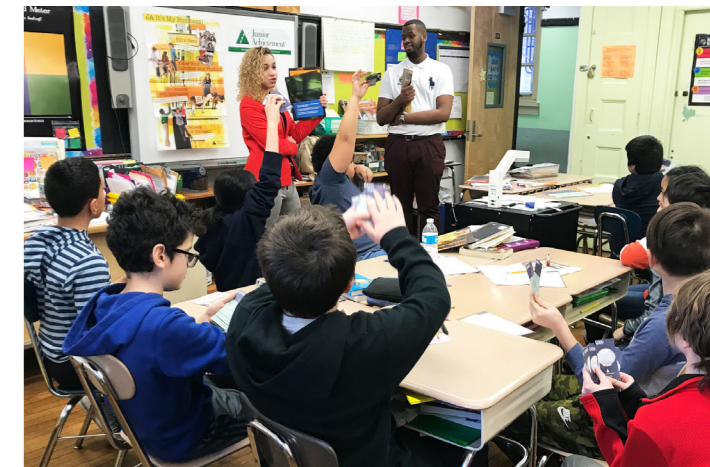
NYC Educator

“ JA helps students understand the importance of managing money, entrepreneurship, and basic career skills. The students are very engaged and enjoy the team building experiences, which makes it an exciting and energetic environment. ”

Corporate Volunteer

“ Junior Achievement has provided me with the opportunity to not only create memorable experiences, but to network as well, while I'm giving back to the community. JA is shaping future leaders. ”

JA High School Hero





THANK YOU TO OUR INVESTORS

Your financial support for JA New York allows us to provide JA experiences for more students each year. We are grateful to our individual, corporate and foundation investors, and public sector supporters who help us meet the growing demand for our programming.

CORPORATE INVESTORS

\$100,000+

AIG
American Express
Company
Ernst & Young LLP
Goldman Sachs
National Grid
Voya Financial, Inc.

ICE NYSE Foundation
KPMG LLP
MetLife
PepsiCo, Inc.
Popular Bank
PwC
Sterling National Bank
U.S. Bank
Winston & Strawn LLP

G.C. Andersen Partners, LLC
JP Morgan Chase & Co.
Paul, Weiss, Rifkind, Wharton
& Garrison LLP
PurePoint Financial
Refinitiv
Santander Bank
The Community Company
The Walt Disney Company
Webster Bank
Wells Fargo & Company

\$50,000 - 99,999

Accenture
Assurant Foundation
Capital One Financial
Corporation
Deloitte
Delta Air Lines, Inc.
HSBC Finance
Corporation

\$25,000 - 49,999

Bayview Asset
Management, LLC
Citigroup Inc.
Cravath, Swaine &
Moore LLP
Crown Castle
Edelman
FedEx Corporation

\$10,000 - 24,999

Allianz Global Investors
ASG
Avanade Inc.
Bank of America Corporation
Bank of Hope
Bethpage Federal Credit Union
BlackRock, Inc.
BNY Mellon

CIT Group
CNA Financial Corporation
Covington & Burling LLP
FactSet
Kohlberg, Kravis, Roberts & Co.
McGuireWoods LLP
MUFG
PayPal
Pitney Bowes Inc.
PSEG
S&P Global
Salesforce
TD Ameritrade
TD Bank NA
Terex Corporation
The Sidney, Milton and Leoma
Simon Foundation
The Staten Island Foundation

\$1,000 - 9,999

Allegis Group Foundation
Alma Bank
Amora LLC
AT&T
Atlas Air, Inc.
Bancker Construction Corp.
Bank of America Merchant Services
Bank OZK
BNB Bank
Central National Gottesman Foundation
Citizens Bank
Citrin Cooperman
Cornerstone Research
Credit Suisse
Cross Country Consulting
Crowe
CTBC Bank
Cushman & Wakefield, Inc.
DLC Management Corp
EO New York
Fahrenheit 212
Fogo De Chao Holdings
Harris Beach PLLC
Industrial & Commercial Bank of
China (ICBC) (USA) NA
KeyCorp

M & T Bank
Marie-Josée and Henry R.
Kravis Foundation
Marsh & McLennan Companies, Inc.
Morgan Stanley
New York Paving, Inc.
People's United Bank
Point72, LP
Preferred Bank
Ridgewood Savings Bank
Robert Half International Inc.
Royal Business Bank
Shearman & Sterling LLP
Simone Development Companies
Starr Companies
State Street Bank & Trust Co./IFS
Stop & Stor
The Hartford Financial
The New York Yankees
The Raether 1985 Charitable Trust
The Westchester Bank
TIAA
Valley National Bank

PUBLIC SUPPORT

East Ramapo Central School District
New York City Council
New York City Department of Youth and
Community Development (DYCD)
New York State Office of Children
and Families Services (OCFS)
Nyack Public Schools
NYC Civic Corps
One Brooklyn Fund
Westchester County Youth Bureau

INDIVIDUAL INVESTORS

\$50,000+

Gavin O'Connor

\$10,000 - \$25,000

Philip Armstrong
Jennifer Barbetta
Manuel H. and Claire Barron
David Fishman
Scott Karnas
Gary Kozlowski
Joseph F. Murphy
Keith Pinniger
Peter C. Russell
Crystal Sampson

\$5,000 - 9,999

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\$1,000 - 4,999

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Todd Builione
Shmuel Bulka
Billy Butcher
Gregory Calnon
Jose Carrazza
Robert Catell
Tristan Chang
Manuel Chinaea
Manny Cofresi
David Collard
Christopher Cruz
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Marie Gallagher
George Gallagher
Angie Gibson
Leslie Godridge
Saleena Goel
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Paul Griggs
William Griggs
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Anthony Hass
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Brian Inselberg
William Janetschek
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Dana Mcilwain
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Ralph Mittl
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Matthew Moog
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Charlie Nelson
Nabi Niang
Scott Nuttall
Mark O'Donovan
Tagar Olson
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Ty Patel
Joseph A. Peri
Andrew Philipp
Thomas Pirolo
Larry Port
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Lisa Sawicki
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Michael Sinensky
Toby Singh Baba
Mohit Singla
Adam Smith
Craig Soloff
Matthew Solum
David J. Sorkin
Ed Stroz
Branislav Svec
Raj Uttamchandani
Darryl Wagner
Yifei Wang
George Whipple
David D. Wildermuth
James Wong
Nathaniel Zilkha
Linda Zukauckas



SCHOOL PARTNERS

JA New York recognizes our top tier school partnerships with gold and silver credentials. Year-round commitments to programming distinguish these partnerships. A gold partnership demonstrates the highest level of school engagement.

NEW YORK CITY

BRONX

Grand Concourse Academy for Applied Math & Science	Elementary-Middle
MS 223 The Laboratory School of Finance & Technology	Middle-High
PS 42 The Claremont School	Elementary
PS 43 Jonas Bronck	Elementary
PS 46 Edgar Allen Poe	Elementary
86 Kingsbridge Heights	Elementary-Middle
PS 9 Ryer Avenue Elementary School	Elementary

BROOKLYN

Brooklyn Preparatory High School	High
Brooklyn Technical High School	High
Edward R. Murrow High School	High
High School of Telecommunication Arts & Technology	High
IS 187 Christa McAuliffe School	Middle
IS 392	Elementary-Middle
MS 582 The Upper School	Middle
PS 139 Alexine A. Fenty	Elementary
PS 16 Leonard Dunkly	Elementary
PS 17 Henry Woodworth	Elementary
PS 196 Ten Eyck	Middle
PS 20 Clinton Hill	Elementary
PS 206 Joseph F. Lamb	Elementary-Middle
PS 229 Dyker	Elementary-Middle
PS 230 Doris Cohen The Lower School	Elementary
PS 264 Bay Ridge Elementary School for the Arts	Elementary
PS 67 Charles A. Dorsey	Elementary
PS/IS 104 The Fort Hamilton School	Elementary-Middle
St. Joseph High School	High
The New American Academy Charter School	Elementary

MANHATTAN

Community Health Academy of the Heights	High
High School for Dual Language & Asian Studies	High
Mosaic Prep Academy	Elementary
PS 102 Jacques Cartier	Elementary
PS 128 Audubon	Elementary
PS 129 John H Finley	Elementary-Middle
PS 188 The Island School	Elementary-Middle

PS 197 John B Russwurm	Elementary
PS 34 Franklin D. Roosevelt	Elementary-Middle
PS 4 Duke Ellington	Elementary
PS 42 Benjamin Altman	Elementary
PS 5 Ellen Lurie	Elementary
PS 64 Robert Simon	Elementary
PS 83 Luis Munoz Rivera	Elementary
PS 96 Joseph Lanzetta	Elementary
Thurgood Marshall Academy Lower School	Elementary
Transfiguration School	Elementary-Middle

QUEENS

Academy for Excellence through Arts	Elementary
Academy of Finance and Enterprise	High
Al-Ihsan Academy	High
Forest Hills High School	High
High School for Construction Trades, Engineering, & Architecture	High
Hillcrest High School	High
IS 230 School for Civics in Community	Middle
Martin Van Buren High School	High
Newcomers High School	High
PS 120 Queens	Elementary
PS 150 Queens	Elementary-Middle
PS 161 Arthur Ashe School	Elementary
Ps 166 Henry Gradstein	Elementary
PS 2 Alfred Zimberg	Elementary
PS 212Q	Elementary
PS 33 Edward M. Funk	Elementary
PS 84 Steinway	Elementary
PS 85 Judge Charles Vallone	Elementary
PS 86Q	Elementary
PS 90 Horace Mann	Elementary
Richmond Hill High School	High

STATEN ISLAND

PS 3 Margaret Gioiosa School	Elementary
PS 30 Westerleigh	Elementary
PS 5 Huguenot	Elementary
Tottenville High School	High

LONG ISLAND

NASSAU

Baldwin High School	High
Barack Obama Elementary School	Elementary
Clara H. Carlson Elementary School	Elementary-Middle
Covert Avenue Elementary School	Elementary-Middle
East Meadow High School	High
Floral Park Bellerose Elementary School	Elementary
Floral Park Memorial High School	Middle-High
Freeport High School	High
Hicksville High School	High
Holy Family School	Elementary-Middle
Holy Trinity Diocesan High School	High
John Lewis Childs Elementary School	Elementary-Middle
Massapequa High School	High
New Hyde Park Memorial High School	High
Summit Lane Elementary School	Elementary
W.T. Clarke Senior High School	High
Westbury High School	High

SUFFOLK

Albany Avenue Elementary School	Elementary
Amityville Memorial High School	High
Aquebogue Elementary School	Elementary
Bretton Woods Elementary School	Elementary
Charles A Mulligan Elementary School	Middle
Connetquot High School	High
Daniel Street Elementary School	Elementary
Forest Brook Elementary School	Elementary
Fort Salonga Elementary School	Elementary
Francis J. O'Neill Elementary School	Elementary
Hauppauge High School	High
James H. Boyd Intermediate School	Elementary
John F. Kennedy Elementary School	Elementary
Kings Park High School	High
Longwood High School	High
Northport High School	High
Park View Elementary School	Elementary
Ralph Reed Middle School	Middle
RJO Intermediate School	Elementary
Santapogue Elementary School	Elementary
Smithtown High School-East	High
Smithtown High School-West	High
South Middle School	Middle
Tooker Avenue Elementary School	Elementary
Walter G. O'Connell Copiague High School	High
William Rall Elementary School	Elementary
William T. Rogers Middle School	Middle

LOWER HUDSON VALLEY

Casimir Pulaski School	Elementary-Middle
Cesar E. Chavez Elementary School	Elementary-Middle
Church Street Elementary School	Elementary
Columbus Elementary School	Elementary
Enrico Fermi School for the Performance Arts	Elementary-Middle
Eugenio Maria De Hostos MicroSociety School	Elementary-Middle
Gorton High School	High
Graham Elementary School	Elementary-Middle
Hamilton Elementary School	Elementary-Middle
Kahlil Gibran School	Elementary-Middle
Lincoln High School	High
Mount Vernon High School	Elementary-Middle
Museum School 25	Elementary-Middle
Paideia School 24	Elementary-Middle
PEARLS Hawthorne School	Elementary-Middle
Riverside High School	High
Roosevelt High School	High
School 16	Elementary-Middle
School 21	Elementary-Middle
School 23	Elementary-Middle
School 30	Elementary-Middle
School 5	Elementary-Middle
School 9	Elementary-Middle
Traphagen Elementary School	Elementary-Middle
William Boyce Thompson School	Elementary-Middle
Yonkers Middle High School	Middle-High
Yonkers Montessori Academy	Elementary-Middle-High



SCHOOL PARTNERS

NEW YORK CITY

BRONX

Bronx High School for Law and Community Service	High
MS 296 South Bronx Academy for Applied Media	Middle
PS 41 Gun Hill Road	Elementary
Urban Assembly School for Applied Math & Science	Middle-High

BROOKLYN

Academy For Excellence In Leadership	High
Brooklyn Academy for Science & Environment	High
Brooklyn Landmark Elementary School	Elementary
Brooklyn Prospect Charter High School	Middle-High
Brownsville Ascend Lower Charter School	Elementary-Middle
IS 62 Ditmas Junior High School	Middle
PS 151 Lyndon B Johnson	Elementary
PS 161 The Crown	Elementary
PS 178 St. Clair McKelway	Elementary-Middle
PS 244 Richard R. Green School	Elementary
PS 249 The Caton	Elementary
PS 277 Gerritsen Beach	Elementary
PS 279 Herman Schreiber	Elementary
PS 310 The School For Future Leaders	Elementary
St. Francis Xavier - Queen of All Saints Catholic Academy	Elementary-Middle

MANHATTAN

Ascension School	Elementary-Middle
Baruch College Campus High School	High
Cathedral High School	High
High School of Economics & Finance	High
Jacqueline Kennedy Onassis High School	High
PS 130 Hernando De Soto	Elementary
PS 2 Meyer London	Elementary
PS/MS 278 Paula Hedbavny School	Elementary-Middle
St. Luke's School	Elementary-Middle
Urban Assembly School of Business for Young Women	High

QUEENS

High School of Applied Communications	High
Information Technology High School	High
PS 117 J Keld/Briarwood School	Elementary
PS 153 Maspeth	Elementary-Middle
PS 273Q	Elementary

STATEN ISLAND

PS 21 Margaret Emery Elm Park	Elementary
PS 861 Staten Island School of Civic Leadership	Elementary-Middle
Susan E. Wagner High School	High

LONG ISLAND

NASSAU

Bowling Green Elementary School	Elementary
Dutch Lane Elementary School	Elementary
Front Street Elementary School	Elementary
John W. Dodd Middle School	Middle
Meadow Elementary School	Elementary
Plainview-Old Bethpage John F. Kennedy High School	High
Steele Elementary School	Elementary
Waldorf School of Garden City	Elementary-Middle-High
Wantagh Middle School	Middle

SUFFOLK

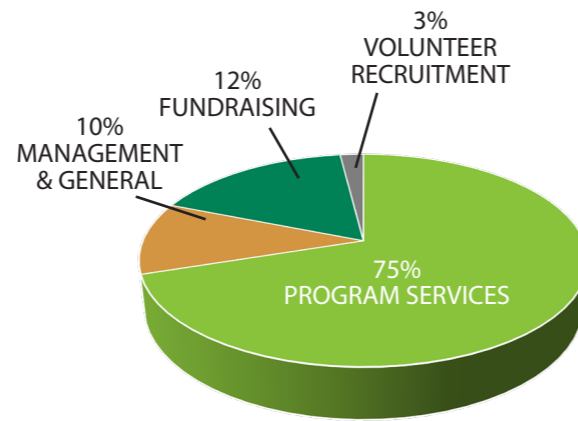
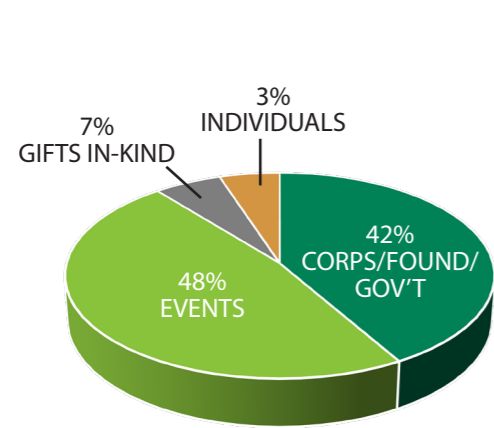
Great Neck Road Elementary School	Elementary
Hampton Bays Elementary School	Elementary
Norwood Avenue Elementary School	Elementary
West Middle School (Brentwood)	Middle
William Floyd Middle School	Middle
William Paca Middle School	Middle

LOWER HUDSON VALLEY

Goshen Intermediate School	Elementary
Port Chester Middle School	Middle
Rosemarie Ann Siragusa School	Elementary-Middle
School 13	Elementary-Middle
Spring Valley High School	High



FINANCIAL SUMMARY



SOURCES OF FUNDING 2018-19

Corps/Found/Gov't	\$ 1,861,593
Events (net of direct expenses)	\$ 2,085,142
Gifts In-Kind/Other	\$ 293,219
Individuals	\$ 145,164

EXPENSES 2018-19

Program Services	\$ 3,025,079
Volunteer Recruitment	\$ 99,076
Management & General	\$ 404,396
Fundraising	\$ 495,379

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OPERATING SUPPORT AND REVENUE

	2018-2019	2017-2018
Contributions	\$ 2,006,757	\$ 1,841,283
Events (Net of direct expenses)	\$ 2,085,142	\$ 2,103,010
In-Kind & Other Income	\$ 293,219	\$ 251,867
TOTAL REVENUE AND SUPPORT	\$ 4,385,118	\$ 4,196,160

OPERATING EXPENSES

	2018-2019	2017-2018
Program Services	\$ 3,025,079	\$ 2,683,806
Management & General	\$ 404,396	\$ 348,916
Fundraising & Volunteer Recruitment	\$ 594,455	\$ 707,749
TOTAL EXPENSES	\$ 4,023,930	\$ 3,740,471

Excess of Operating Support & Revenue

Over Expenses	\$ 361,188	\$ 455,689
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For a complete set of audited financial statements, please visit www.jany.org or call us at 212.907.0050.



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